

Trainer Profile

Yan Sai



Nationality: United States

Languages: Chinese and English

Sai Yan was born in Beijing, China, and worked for 18 years in the Chinese military. She attended the Chinese People's Liberation Army Air Force Engineering University where she completed her undergraduate, and later completed a Masters of Arts in Education and Administration at Shanghai Jiaotong University.

In 1999, Sai Yan emigrated to the United States of America, where she worked as a Project Director at the University of California (UCLA) and later for Japanese airlines, ANA, as a Sales Director.

Sai Yan returned to China in 2012 to join the ClarkMorgan team in Shanghai. Prior to working with ClarkMorgan she was working in both China and the USA and has both solid academic and practical skills.

Sales & Negotiations Skills Expert

Sai Yan has a wealth of experience both in military and civilian life with respect to negotiation skills. These skills also extend across both Eastern and Western cultures.

Most recently, she has been involved in training sales and negotiation skills to over 75 newly hired Chinese employees for British firm, B&Q, 'world's first' interactive store, known as VIVID.

Yan's Clients:

